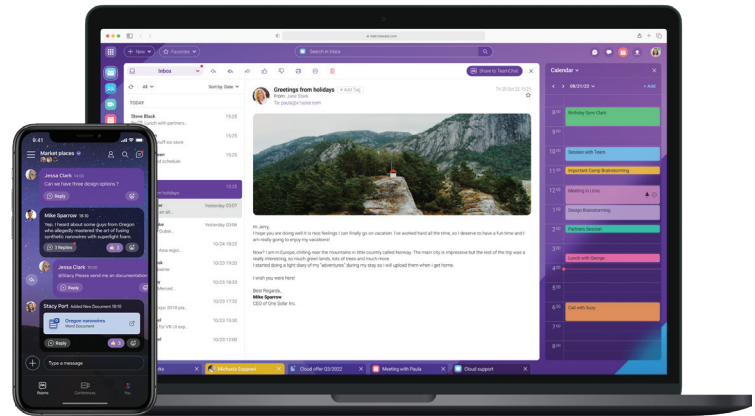**IceWarp**

Here's why you should replace Exchange with IceWarp

✅ **All features in the browser**

✅ **Online collaboration for teams**

✅ **Conferencing & recording**

We are with you every step of the way

1 Lower TCO

2 Deployment

3 Management

4 Migration

5 Maintenance

TCO evalutation

- No CALs needed
- Runs on inexpensive hardware
- Based on industry-standard protocols
- Works with any client

Easier to deploy*

- Ready-to-deploy images
- All features in one installation
- Deploy on-premises or in the cloud, in Windows or Linux, physical or virtual
- Browser is all the users need

Easier to manage*

- Easy administration
- Connection to AD / LDAP for easier user provisioning
- Easy updates

0

Zero downtime migration*

- All user data is migrated in the background
- Upon data validation, the deployment switches to IceWarp
- Custom built data migration tool

Easier to maintain

- All-in-one experience in the browser
- No hassle with updates or client apps
- Multi-platform

*Optional use of paid services.

IceWarp

TCO
per 100 users

	IceWarp		Microsoft Exchange	
HW	Dell PowerEdge R740xd	$3,949	$4,931	Dell PowerEdge R740xd
OS	CentOS	$0	$1,069	Windows Server 2019 Std
Server CALs	CAL licenses not needed	$0	$6,990	100 users CAL licenses
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	$2,801	$6,394	Exchange Server Enterprise License & SW assurance
SW CALs	CAL licenses not needed	$0	$5,918	100 Exchange Server Enterprise User CALs
SW clients **	100 IceWarp Desktop Clients	$860	$16,000	100 Outlook 2019 Clients

MORE OPTIONS WITH JUST 32% COSTS

Total costs	Total cost over 3 years is $13,392.	**$4,464** per year	**$13,767** per year	Total cost over 3 years is $41,302.

** Software clients optional.

Certificates

IceWarp

TCO
per 500 users

	IceWarp		Microsoft Exchange	
HW	Dell PowerEdge R740xd	$7,807	$8,462	Dell PowerEdge R740xd
OS	CentOS	$0	$6,155	Windows Server 2019 Std
Server CALs	CAL licenses not needed	$0	$34,950	500 users CAL licenses
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	$12,431	$6,394	Exchange Server Enterprise License & SW assurance
SW CALs	CAL licenses not needed	$0	$29,590	500 Exchange Server Enterprise User CALs
SW clients **	500 IceWarp Desktop Clients	$3,900	$80,000	500 Outlook 2019 Clients
	MORE OPTIONS WITH JUST 32% COSTS			
Total costs	Total cost over 3 years is $50,500.	**$16,833** *per year*	**$55,184** *per year*	Total cost over 3 years is $165,551.

** Software clients optional.

Certificates

TCO
per 1000 users

	IceWarp		Microsoft Exchange	
HW	Dell PowerEdge R740xd	$11,128	$12,105	Dell PowerEdge R740xd
OS	CentOS	$0	$6,155	Windows Server 2019 Std
Server CALs	CAL licenses not needed	$0	$69,900	1000 users CAL licenses
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	$18,131	$6,394	Exchange Server Enterprise License & SW assurance
SW CALs	CAL licenses not needed	$0	$59,180	1000 Exchange Server Enterprise User CALs
SW clients **	1000 IceWarp Desktop Clients	$7,000	$160,000	1000 Outlook 2019 Clients

MORE OPTIONS WITH JUST 32% COSTS

| Total costs | Total cost over 3 years is $77,841. | $25,947 per year | $104,578 per year | Total cost over 3 years is $313,734. |

** Software clients optional.

Certificates

GDPR | HIPAA COMPLIANT | ISO 9001 | ISO 27001 | ISO 27017 | ISO 27018
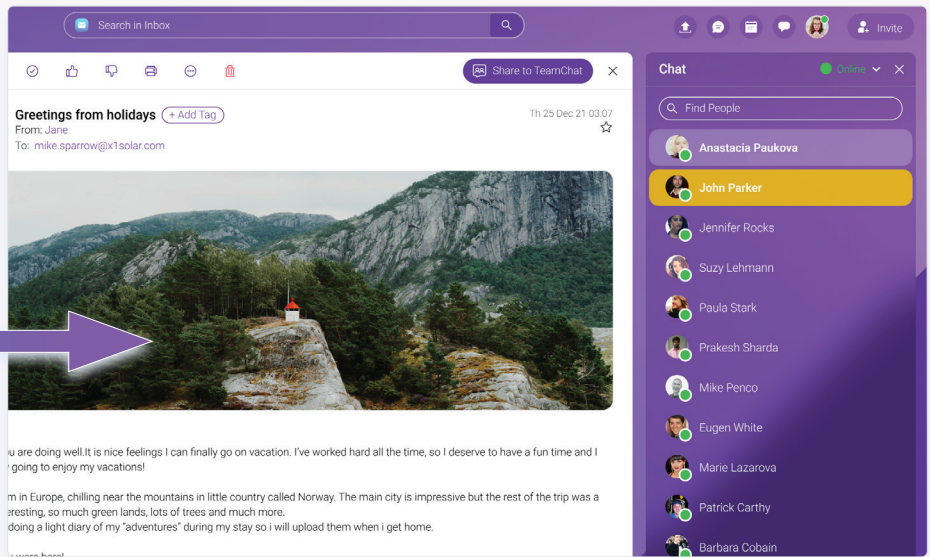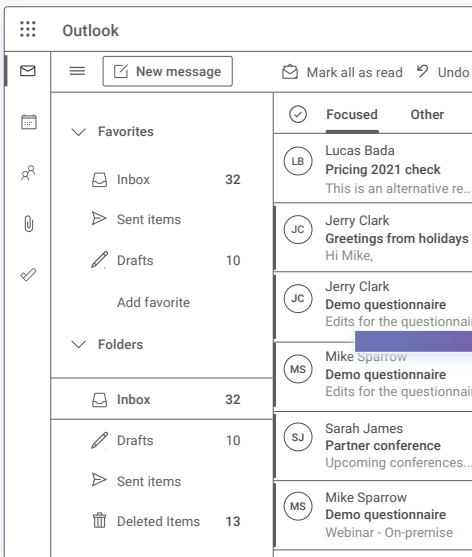
Feel right at home

Familiar user environment is easy to navigate

There is no need to worry about switching to a new working environment. IceWarp and MS Exchange email and calendar interfaces are very similar. As you can see below, the visual difference is not radical at all.
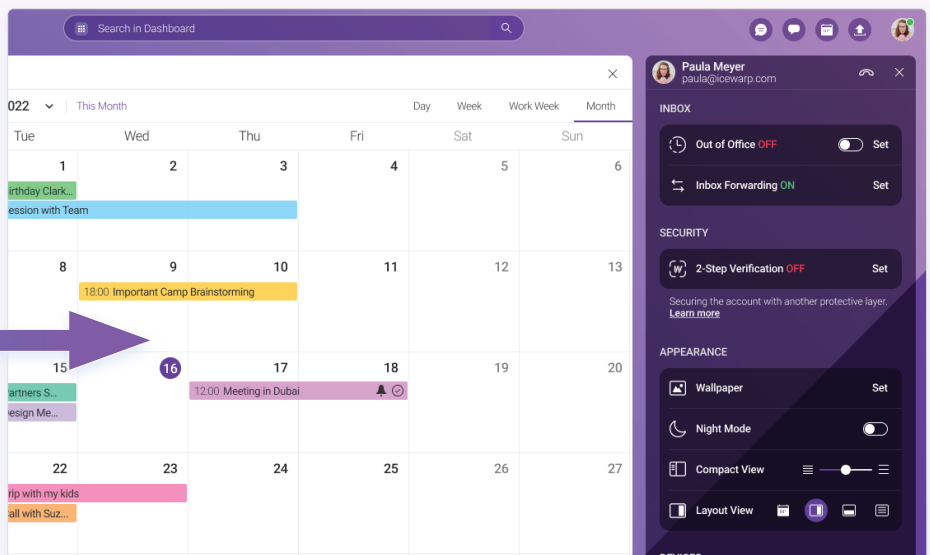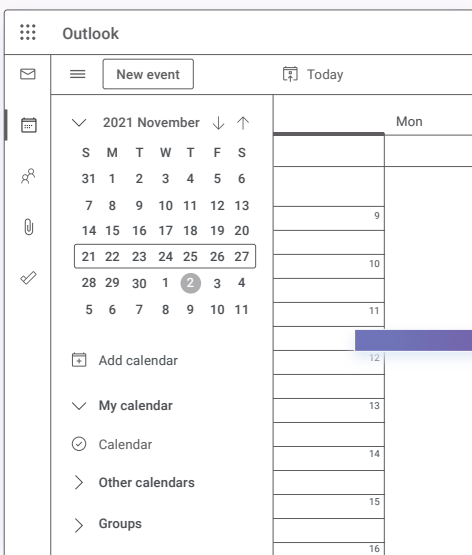
Email client

MS EXCHANGE

ICEWARP

Calendar

MS EXCHANGE

ICEWARP

IceWarp

...and we've got more.

IceWarp serves all-in-one experience

Microsoft Exchange provides primarily email and groupware. So you're missing on features such as TeamChat, Conferences or Documents, which make your collaborative experience more comprehensive. By switching to IceWarp, you get a broader feature set in an environment that still feels familiar.

TeamChat
Project chat for focused collaboration.

Conferences
Audio and video calls for up to 1000 attendees including recording.

Documents
Office-compatible productivity apps with collaborative editing.

Customer references

ZDNet

"*Do you want a deep, homegrown email offering that has nothing to do with Microsoft or Google? Consider IceWarp.*"

Gartner peerinsights

"*They have one the best webmail solutions that you can get. Try it. It is recommended.*"

Comparison

IceWarp

	ICEWARP	MICROSOFT EXCHANGE
DASHBOARD	○	
EMAIL	○	○
CONTACTS	○	○
CALENDARS	○	○
TASKS	○	○
NOTES	○	○
FILES	○	
File sharing	○	
Versioning	○	
File syncing	○	
TEAMCHAT	○	
Pins	○	
File sharing	○	
History of file changes	○	
Mentions	○	
Thumbs up	○	
Threads	○	
Documents view	○	
Invitations for members	○	
Guests	○	
Email-TeamChat connection	○	
WEBDOCUMENTS	○	
Real-time collaboration	○	
CONFERENCES	○	
Chat	○	
Audio	○	
Video	○	
Screensharing	○	
Recording	○	
Raise hand	○	
Password protection	○	
Lobby	*Coming soon*	
Moderators	○	
WebRTC	○	
Safari, Chrome supported	○	
Dial-in support		
Apple CarPlay / Android Auto	○	
IM	○	
EAS	○	○
AS	○	○
AV	○	○
2FA	○	○
DESKTOP OFFICE	○	○
OSYNC	○	
MOBILE APPS	○	○

SUMMARY

Exchange is a mail server with calendar, contact, note and task syncing capabilities. It runs exclusively on Microsoft Windows Server operating systems. There is no built-in support for Instant Messaging, Files, Team Chat, Conferences or Recording. Even though Exchange may be extended with similar functionalities, all of them are provided as separate, stand-alone systems at an additional cost and with added hardware and software requirements. One of the limitations is also the necessity to run Microsoft Windows Server OS, whereas with IceWarp you have the choice between Windows Server or Linux OS. In IceWarp, users benefit from its all-in-one interface where all the features are accessible in a single browser window with no need to install additional software.