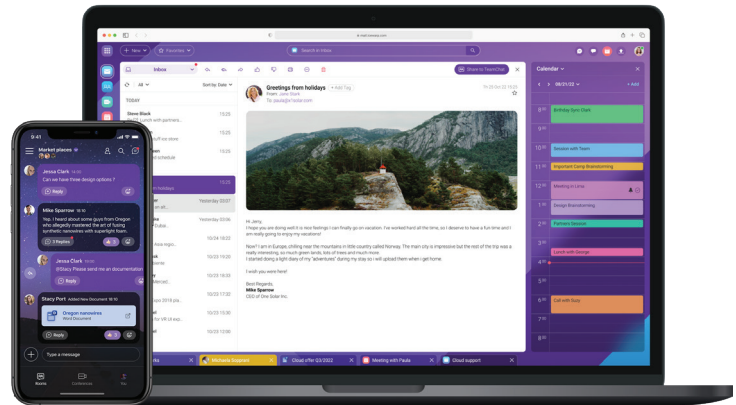**IceWarp**

Here's why you should replace Zimbra with IceWarp

- ✓ **Full-featured collaboration**
- ✓ **IceWarp is a third cheaper than Zimbra**
- ✓ **Ready to go with easy all-in-one administration**

We are with you every step of the way

1 Lower TCO **2** Deployment **3** Management **4** Migration **5** Maintenance

TCO evalutation
- More features, a third cheaper than Zimbra
- Transparent & straightforward pricing
- Based on industry-standard protocols
- Works with any client

Easier to deploy*
- Ready-to-deploy images
- All features in one installation
- Deploy on-premises or in the cloud, in Windows or Linux, physical or virtual
- No need to use third-party services

Easier to manage*
- Easy and straightforward administration
- Connections to AD/LDAP for easier user provisioning
- Easy updates

0 Zero downtime migration*
- All user data is migrated in the background
- Upon data validation, the deployment switches to IceWarp
- Custom-built data migration tool

Easier to maintain
- All-in-one experience in the browser
- No hassle with updates or client apps
- Multi-platform

*Optional use of paid services.

IceWarp | zimbra®

TCO
per 100 users

IceWarp | zimbra®

	IceWarp			Zimbra
HW	Dell PowerEdge R740xd	$3,949	$3,949	Dell PowerEdge R740xd
OS	CentOS	$0	$0	CentOS
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	$2,801	$9,910	Zimbra Professional, perpetual license, 1 year premium

MORE OPTIONS WITH JUST 70% COSTS

	IceWarp			Zimbra
Total costs	Total cost over 3 years is $12,532.	**$4,177** *per year*	**$5,944** *per year*	Total cost over 3 years is $17,833.

Certificates

GDPR | HIPAA COMPLIANT | CERTIFIED by QES Cert s.r.o. ISO 9001 | CERTIFIED by QES Cert s.r.o. ISO 27001 | ISO 27017 Certified | ISO 27018 Certified

IceWarp | **zimbra**®

TCO
per 500 users

IceWarp | **zimbra**®

	IceWarp			Zimbra
HW	Dell PowerEdge R740xd	$7,807	$7,807	Dell PowerEdge R740xd
OS	CentOS	$0	$0	CentOS
Server SW	IceWarp Suite (TeamChat, WebDocuments, Conferences, Recording 1 user, EAS all)	$12,431	$49,551	Zimbra Professional, perpetual license, 1 year premium
	MORE OPTIONS WITH JUST 70% COSTS			
Total costs	Total cost over 3 years is $46,600.	$15,533 *per year*	$25,742 *per year*	Total cost over 3 years is $77,227.

Certificates

GDPR · HIPAA COMPLIANT · CERTIFIED by QES Cert s.r.o. QESCERT ISO 9001 · CERTIFIED by QES Cert s.r.o. QESCERT ISO 27001 · Information Security Management ISO 27017 Certified · Information Security Management ISO 27018 Certified

All-in-One

Business-grade email
Full-featured email under your domain including rules, folders and anti-spam.

Conferences
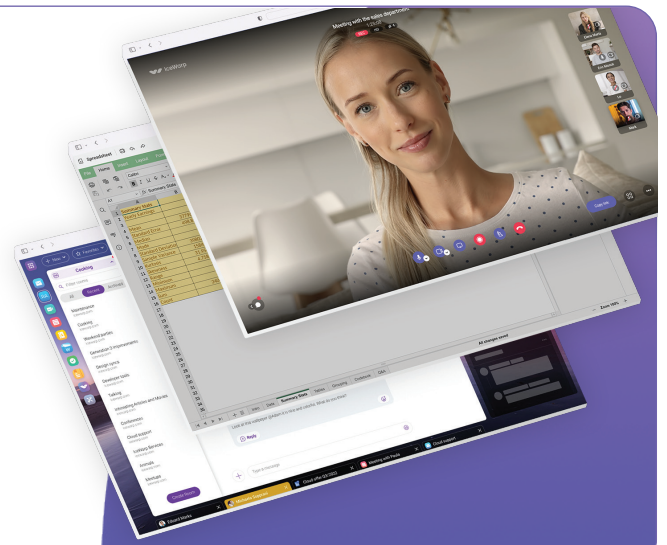Audio and video calls for up to 1000 attendees including recording.

TeamChat
Project chat for focused collaboration.

Documents
Office-compatible productivity apps with collaborative editing.

True online collaboration
Times have changed and in today's world there is a need for full support in cooperation between users. They need to not only store, but edit, share or collaborate on documents in a real time. These are the times when the only way led through desktop office. In IceWarp you need just browser and still having full featured experience for every user.

Our way of conferencing
You don't need to have Zimbra, Zoom or Jitsi with Dropbox in order to provide conferencing and recording to your users. IceWarp provides everything out of the box. No other services needed. No extra cost for demanding setups and deployments.

Mobile work
IceWarp provides many mobile apps including TeamChat, FileSync, IceChat or Authenticator. Those not only bring users' data to their phones but also provide a way to communicate with colleagues in real time. Driving? Join your meeting from Apple CarPlay or Android Auto. Just remember to drive safe.

Services
IceWarp provides way more than licenses. We help our customers throughout the whole process. Starting from pre-implementation analysis through scaling and infrastructure design even for HA setups to migration and training for both admins and users. We cover it all.

Teamwork
TeamChat serves as a new collaboration hub for your users. It suits every topic and with file sharing, group chat, external user access and conferencing even on the go using TeamChat Mobile app, TeamChat is far and above anything you get in Zimbra.

Desktop apps
We understand the needs of every user. And if they prefer to work on the desktop, we have our own Outlook alternative, IceWarp Desktop Client. Full featured email client the users love.

True security
IceWarp integrates premium AntiVirus and AntiSpam with both content-based analysis and real-time analysis using signature checking. Why rely on cheap components when talking about security?

Comparison

IceWarp | Zimbra

	ICEWARP	ZIMBRA
DASHBOARD	○	
EMAIL	○	○
CONTACTS	○	○
CALENDARS	○	○
TASKS	○	○
NOTES	○	
FILES	○	Zimbra Drive
File sharing	○	○
Versioning	○	
File syncing	○	
TEAMCHAT	○	Zimbra Connect extension
Pins	○	
File sharing	○	○
History of file changes	○	
Mentions	○	
Thumbs up	○	
Threads	○	
Documents view	○	No – download only
Invitations for members	○	○
Guests	○	
Email-TeamChat connection	○	
WEBDOCUMENTS	○	Zimbra Docs – additional installation needed
Real-time collaboration	○	○
CONFERENCES	○	Zimbra Connect x Jitsi x Zoom
Chat	○	○
Audio	○	○
Video	○	○
Screensharing	○	○
Recording	○	Dropbox storage needed
Raise hand	○	○
Password protection	○	
Lobby	*Coming soon*	○
Moderators	○	
WebRTC	○	○
Safari, Chrome supported	○	○
Dial-in support		
Apple CarPlay / Android Auto	○	
IM	○	Integrated in Zimbra Connect
EAS	○	Zimbra ActiveSync
AS	○	○
AV	○	○
2FA	○	○
DESKTOP OFFICE	○	
OSYNC	○	Zimbra Connector for Outlook
MOBILE APPS	○	Zimbra ActiveSync(sync) / Zimbra Mobile Plus(sync)

SUMMARY

Zimbra offers legacy open-source and newer paid Network Edition versions running as on-premises and cloud solution, however the cloud solution is only available in the US and Canada at the moment. Pure Zimbra WebMail does not provide many functionalities, but you are free to use 3rd party extensions like Zoom, Jitsi or connect your account with a cloud storage. Everything is configurable through administration web console on port 7071 (permissions, quotas, etc.). Zimbra doesn't provide mobile apps except for ActiveSync support on mobile devices. TeamChat substitute – Zimbra Connect – is lacking a lot of features.